

East Lindfield  
Sydney NSW

October 2013

**Re: Reference for Intelligent Construction Solutions Pty Ltd**

Dear Phil

WOW Sums up my experience with you!!

After searching for many months to find a builder to undertake some renovations in my home, I was immediately impressed the day we met.

There was no sales pitch, no pressure and no gimmicks.

You came into my home and with respect, honesty and a genuine smile set to work with me on perfecting the ideas I had for my home.

How refreshing!

Of course your workmanship was also outstanding. As you recall my main concern was to ensure the renovation 'merged' with the existing house. The last thing I wanted was to have the renovation look like an 'add on'.

But with your thoughtful planning and Sam & Andrew's precision execution you not only matched my expectation, but exceeded it.

To say I am thrilled with the outcome is quite an understatement.

Phil, Sam and Andrew. I have had an amazing journey with you all over the last few months. The way you present and conduct yourselves is something I have never come across in the building industry. It certainly isn't just a job for you, it's a way of life.

The passion, honesty, sincerity and hard work you put in along the way simply blew me away.

I simply cannot say it enough -  
THANK YOU THANK YOU THANK YOU!!

Thank you for respecting my family and my home.

Thank you for treating my home not as a construction site... but as my home.

Thank you for bringing my vision to life in a way that was enjoyable, educational and super fun!!

All the very best  
Gloria