

Beecroft (Sydney NSW)

May 2014

Our lucky encounter with Intelligent Construction Solutions (ICS) was in October 2012, approximately 2 years after obtaining the DA approval for the renovation and extension of our home.

Although we had discussed the project with about 6 builders before we met with Phil (the 'go-to' guy) we just did not feel we had found someone who could look at the project from our perspective, listen to what we had to say and accommodate our needs.

Our renovation project presented a few challenges from a construction point of view and required some lateral thinking in order to achieve the best result in a cost effective manner. In addition, we had a limited budget which made the project even more challenging. In brief after a few site inspections and discussions, Phil and his sons Sam and Andrew came back with a brilliant idea on how to execute the project in not only a cost effective manner but also in a way that improved work safety and offered a significantly improved end product.

For us this is one of the main factors that made the difference between Phil's team and the others.

Phil and the boys gave us a detailed account on how they would execute the project and provided us with all the details that we needed to make an informed decision including costing, project duration and anticipated difficulties.

Within about a month from the initial meeting we signed the contract and got started on the job.

It was a truly exciting and rewarding journey during which we saw our house being progressively transformed into a lovely home.

Phil and his team approached their work with great professionalism and enthusiasm at all stages of the project.

They kept us fully informed of the project status and progress on a daily basis and took the time to explain everything to us so that we could understand what was happening. As we were living in the house during the works they went to great lengths to cause as little disruption as possible.

We found Phil, Sam and Andrew – indeed the entire 'team' to be very friendly, polite, very honest, trust worthy and a pleasure to talk to.

Phil and his team take pride in the quality of their workmanship and pay great attention to detail to ensure high quality finished product and we can say that the work that they have completed for us is of the highest possible standard.

This has also attracted the appraisal of many of our neighbours who were most impressed by what they saw.

We have also found Phil and his team to be very experienced; knowledgeable, good planners and lateral thinkers and we are totally convinced that we have benefited hugely from the many superior alternatives they have come up with throughout the project at no additional cost to us.

We can say that we were most impressed with the job that Phil and his team have done and acknowledge that we ended up with a better result than what we had set out to achieve thanks to their know-how, truly customer-centric focus, integrity and high standard of ethics.

We feel we are lucky to have crossed roads with Phil when we did and are happy to say that we became fond of Phil, his wife Petra and his two sons Andrew and Sam.

Wendy & Shaouki